

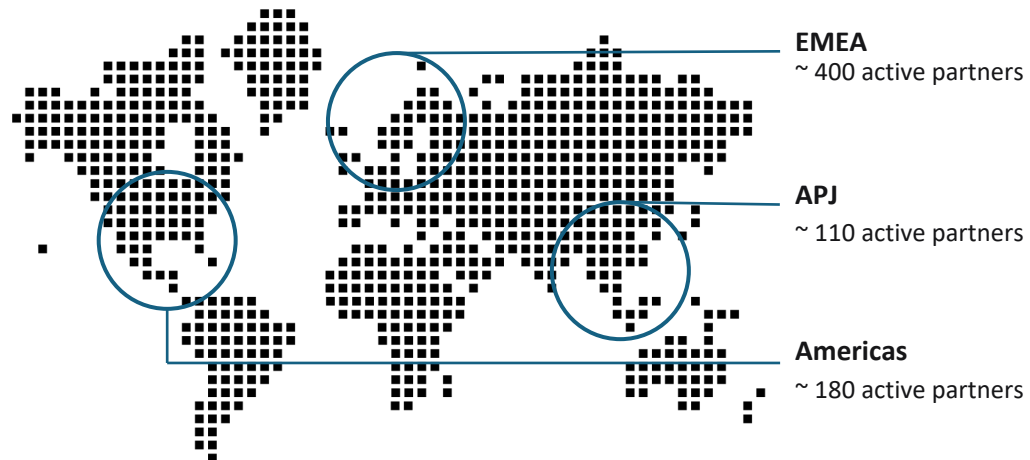
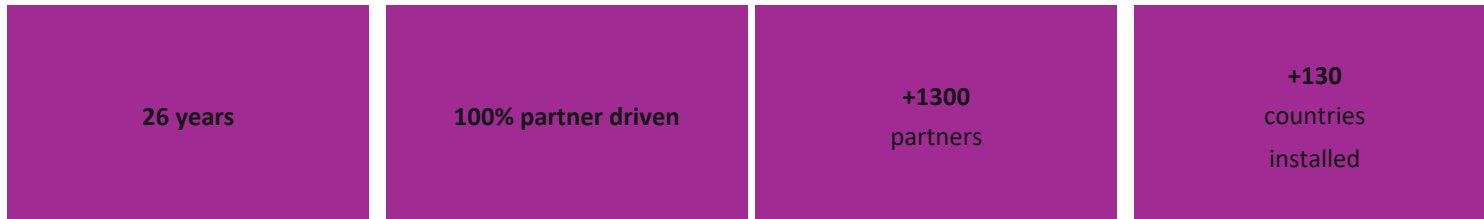
B1 usability package

- PRODUCTIVITY IS BEING ABLE TO DO THINGS THAT YOU WERE NEVER ABLE TO DO BEFORE.

- 2024

And who is Boyum IT

Boyum IT at a glance



Timeline

- 2024: Acquisition of NETRONIC – leading Product Scheduling Software A
- 2023: Expansion of the product portfolio with PIM and B1 InterCompany solution
- 2022: Acquisition of MyPaperflow – An intelligent Document Management Solution
- 2020: Launch of Boyum Cloud Apps
- 2018: Vertical logistics software provider (*Produmex*)
- 2016: Vertical manufacturing software provider (*Beas*)
- 2007: Becoming SSP (ISV) with proprietary *Horizontal* solution
- 2003: VAR for SAP Business One

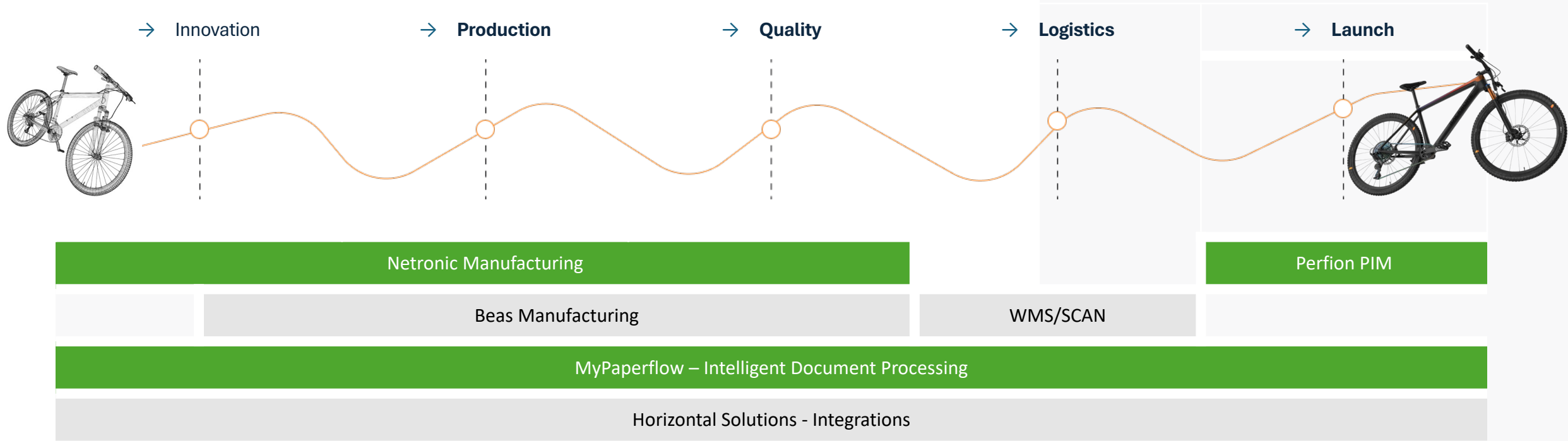
We are all about **customizing and
adding business logic**

**Imagine what this can do to
your business....**

PRODUCT VISION

- **Deliver the best user experience by tailoring and automating SAP Business One.**

The Product Value Chain



■ Cloud ■ Private Cloud

B1 Usability Package for SAP Business One

Consider Bundling with every sale

B1 Usability Package

The package allows for extensive **customization of the SAP Business One** interface. You can adjust the layout of windows, add custom fields, and create personalized user experiences to better fit your business needs.

The package includes tools for **data validation, automated data entry, and error prevention**. This helps ensure data accuracy and reduces manual entry errors.

B1 Print & Delivery

The solution can **automate** the printing and emailing of documents such as invoices, delivery notes, purchase orders, and more. This helps streamline the printing process and reduces the need for manual intervention.

Maximizing Customer Value with Premium Enhancements

CRM for Outlook

Provides a **bridge between your ERP system and email platform**, offering several benefits for managing **customer relationships** and streamlining communication processes.

B1 iPayment

iPayment **streamlines and enhances payment processing**, allowing businesses to handle transactions more efficiently and securely.

B1 InterCompany

Inter Company is designed to **facilitate and streamline intercompany transactions** and processes within SAP Business One. This solution is particularly useful for **businesses with multiple entities or subsidiaries** that need to manage and coordinate transactions and data across different companies within a group.

Paperflow

Automatically captures and imports documents (such as invoices, purchase orders, and receipts) into SAP Business One **from various sources**, including email attachments, scanned documents, and digital files

The Boyum strategy

We have a Vision

To **inspire** companies to achieve sustainable growth and a competitive advantage now and in the future.

We have a Mission

To be the most **professional partner** in our ecosystems and the most **reliable supplier** of hybrid value chain solutions that solve impactful business problems for SME's

We have a Strategy

Connecting the Product Value Chain – our strategy your success.

1st example - automation

Auto assign batch numbers on a Delivery based on expiry date.

Description:

One click solution!

Creating a button in the Delivery document to automatically select batch numbers with the closest expiry date.

The screenshot shows a SAP Delivery document interface. The main window displays delivery details for Customer C20000, Name Maxi-Teq, and Posting Date 02/19/2018. A 'Batch' button is visible in the top right. A 'Batch Number Selection' dialog box is open, showing a table of items and a list of available batches.

#	Item No.	Item Description	Whse C...	Quantity	Total Needed	Total Selected	Total Batches	Direction
1	L01	Item with Batch	01	1	1	1	1	Out
2	L02	Item with Batch	01	1	1			Out

#	Batch	Availabl...	Selecte...	Expir...
1	87654	49,999		02/12/2016
2	34567	19,000		09/02/2016
3	76235344	1,000		05/06/2017
4	45678	30,000		04/05/2018
		99,999		

#	Batch	Selected Qty
1	87654	1

The dialog box includes an 'Auto Select' button and an 'Update' button. The 'Available Batches' table shows the expiry dates for each batch, with the first batch (87654) having the earliest expiry date (02/12/2016).

2nd example - automation

Automatically process outgoing payment and print the check.

Description:

One click solution

Creating a button in the AP invoice, that with one click, creates an outgoing payment and automatically prints the check.

The screenshot displays the SAP A/P Invoice and Outgoing Payments windows. The A/P Invoice window shows Vendor V10000 (Acme Associates) with a status of Closed. The Outgoing Payments window shows a payment of 1,082.50 \$ to Acme Associates. The Checks for Payment window shows a check for 1,082.50 \$, with a total amount due of 1,082.50 \$.

#	Remarks	Amount
1	Documentos incluidos en pagos de	
2	acreedor*397,	1,082.50 \$

Field	Value
Amount Due	1,082.50 \$
Total	1,082.50 \$
Amount in Words	Mil ochenta y dos Dollars con 50 /100 Cents*****

3rd example - validation

Calculate shipping cost & promotion items based on document's lines.

Description:

A system that calculates shipping costs based on total quantity (weight or any other parameter).

Same logic can be used to suggest any promotional items during the ordering process.

The screenshot shows a 'Sales Order' window with the following details:

- Customer:** C20000, Name: Maxi-Teq, Contact Person: Max Teq, BP Currency: \$, Federal Tax ID: US25-987634.
- Order Info:** No. 362, Status: Open, Posting Date: 02/19/2018, Delivery Date: , Document Date: 02/19/2018.
- Table of Items:**

#	Item No.	Item Description	Quantity	Unit Price	Discount %	Tax Code	Total (LC)	Weight	Tax Only	Qty(Inve...)
1	A00001	J.B. Officeprint 1420	1	600.00 \$	0.000	PA	600.00 \$	100Oz	<input type="checkbox"/>	
2	A00002	J.B. Officeprint 1111	1	300.00 \$	0.000	PA	300.00 \$	100Oz	<input type="checkbox"/>	
3	F01	Shipment	1	30.00 \$	0.000	PA	30.00 \$		<input type="checkbox"/>	
4	F02	Shipment Fee by weight	1	30.00 \$	0.000	PA	30.00 \$		<input type="checkbox"/>	
- Shipping/Weight:** Weight: 200.000, Freight: , Tax: 57.60 \$, Total: 1,017.60 \$.

4th example - alert

Display "no available credit" label on a sales order and amount available.

Description:

A visual caption on the sales order screen is displayed if there is no available credit for the chosen customer.

The screenshot shows a 'Sales Order' form with the following fields and values:

Customer	→ C20000	
Name	Maxi-Teq	
Contact Person	→ Max Teq	
Customer Ref. No.		
BP Currency	▼ \$	
Federal Tax ID	US25-987634	

At the bottom of the form, there is a 'Cancel' button and a yellow alert box containing the text: **NO AVAILABLE CREDIT**
Credit available: \$ -35372.370000

5th example – accessible reporting

Customer information at a glance in the Sales Order.

Description:

Clicking on a button in the sales order will display a report which collects different information on the selected customer.

The image shows two overlapping windows from an SAP system. The left window is the 'Sales Order' form, and the right window is the 'B1UP: Crystal Report Viewer'.

Sales Order Form Details:

- Customer:** C20000
- Name:** Maxi-Tec
- Contact Person:** Max Teq
- Customer Ref. No.:** [?]
- BP Currency:** \$
- Federal Tax ID:** US25-987634
- Buttons:** Cancel, **NO AVAILABLE CREDIT**, Credit available: \$ -35372.370000
- Contents:** Logistics, Shipping details, Accounting
- Table:**

#	Item No.	Item Description	Quantity	Unit Price	Discount %	Tax C
1	A00001	J.B. Officeprint 1420	1	600.00 \$	0.000	PA
2	A00002	J.B. Officeprint 1111	1	300.00 \$	0.000	PA
3	F01	Shipment	1	30.00 \$	0.000	PA
4	F02	Shipment Fee by weight	1	30.00 \$	0.000	PA
5					0.000	
- Sales Employee:** Bill Levine
- Owner:** Miranda, Yaremi
- Weight:** 200.000
- Autorization?:** N
- Remarks:** [Empty text box]
- Buttons:** Add

B1UP: Crystal Report Viewer Details:

- Title:** Informe principal
- Table:**

Invoice	Invoice No.	Date	Customer	Contact Person
Invoice	204	23/06/2009	C20000	Norm Thompson
Invoice	211	16/08/2009	C20000	Norm Thompson
Invoice	218	23/09/2009	C20000	Norm Thompson
Invoice	244	01/03/2010	C20000	Maxi-Tec
Invoice	255	26/09/2010	C20000	Maxi-Tec
Invoice	268	12/07/2010	C20000	Maxi-Tec
Invoice	300	15/09/2011	C20000	Maxi-Tec
Invoice	301	15/09/2011	C20000	Maxi-Tec
Invoice	302	15/10/2011	C20000	Maxi-Tec
Invoice	305	09/08/2011	C20000	Maxi-Tec
Invoice	311	23/05/2012	C20000	Maxi-Tec
Invoice	316	17/06/2012	C20000	Maxi-Tec
Invoice	323	09/06/2012	C20000	Maxi-Tec
Invoice	333	01/10/2012	C20000	Maxi-Tec
Invoice	335	13/10/2012	C20000	Maxi-Tec
Invoice	341	01/11/2012	C20000	Maxi-Tec
Invoice	342	07/08/2012	C20000	Maxi-Tec
Invoice	346	07/08/2012	C20000	Maxi-Tec
Invoice	352	11/02/2016	C20000	Maxi-Tec
Invoice	353	12/02/2016	C20000	Maxi-Tec
Invoice	355	12/02/2016	C20000	Maxi-Tec
Invoice	357	02/08/2017	C20000	Maxi-Tec
Invoice	358	08/08/2017	C20000	Maxi-Tec
Invoice	359	08/08/2017	C20000	Maxi-Tec
Credit Mem	10	11/02/2016	C20000	Maxi-Tec
- Footer:** Nº de página actual: 1, Nº total de páginas: 1, Factor de zoom: 100%

6th example – quick access

“Deal of the month” button in the Sales Order.

Description:

One click solution.

Clicking on a button in the sales order will copy the item/s in a user defined table called “Deal of the month” into the sales order line table.

The screenshot shows a 'Sales Order' window with the following details:

- Customer:** C23900, Name: Parameter Technology, Contact Person: Daniel Brown.
- Order Info:** No. 362, Status: Open, Posting Date: 02/19/2018, Document Date: 02/19/2018.
- Financials:** Credit available: \$ 9364.000000.
- Item Table:**

#	Item No.	Item Description	Quantity	Unit Price	Discount %	Tax Code	Tot...
1	A00002	J.B. Officeprint 1111	11	300.00 \$	0.000	PA	3,3
2	A00003	J.B. Officeprint 1186	15	450.00 \$	0.000	PA	6,7
3	A00001	J.B. Officeprint 1420	5	600.00 \$	0.000	PA	3,0
- Summary:** Tax: 783.00 \$, Total: 13,833.00 \$.
- Buttons:** Deal of the month, Deal of the month Printer and Paper, Quotation, Shipping/Weight.

7th example – quick access

Discount validation system.

Description:

One click solution.

By clicking on the add, B1UP will track all the lines which have a discount % above a specific number and display a message to the user to correct the discount % in those specific lines.

The screenshot shows a 'Sales Order' window with a customer profile for 'Parameter Technology' and a list of order lines. A system message dialog is open, displaying the following text: 'The next lines has more than 10% discount wich is not allowed: [Line 1] . Do you want to continue?'. The dialog has 'Yes' and 'No' buttons. The table below shows the order lines with a discount of 23.000% highlighted in red for Line 1.

#	Item No.	Item Description	Quantity	Unit Price	Discount %	Tax Code	Tot...
1	A00002	J.B. Officeprint 1111	11	300.00 \$	23.000	PA	2,5
2	A00003	J.B. Officeprint 1186	15	450.00 \$	0.000	PA	6,7
3	A00001	J.B. Officeprint 1420	5	600.00 \$	0.000	PA	3,0
4					0.000		

8th example – automation

Copy header and line content from a base to a target document. - E.g. from a sales order to an inventory transfer.

Description:

One click solution.

By clicking on the add, B1UP will copy (based on specific logic) all the lines from one document to the other without having a user to touch the keyboard at any point in time.

The screenshot displays two SAP windows. The top window is 'Sales Order' for customer C23900 (Parameter Technology). It shows a table with the following items:

#	Item No.	Item Description	Quantity
1	A00002	J.B. Officeprint 1111	
2	A00003	J.B. Officeprint 1186	
3			

The bottom window is 'Inventory Transfer Request' for the same customer. It shows a table with the following items:

#	Item No.	Item Description	From Warehouse	To Warehouse	Quantity	UoM Code	UoM Name	Proc.	External
1	A00002	J.B. Officeprint 1111	02	01	1	Manual			
2	A00003	J.B. Officeprint 1186	02	01	1.000	Manual			
3			02	01					

The 'Inventory Transfer Request' window also includes a 'Sales Employee' field with 'Brad Thompson' and a 'Pick and Pack Remarks' field.

9th example – Validation/Authorization

Create SAP authorization based on line information.

Description:

Automatic validation of lines to create a SAPB1 Authorization process.

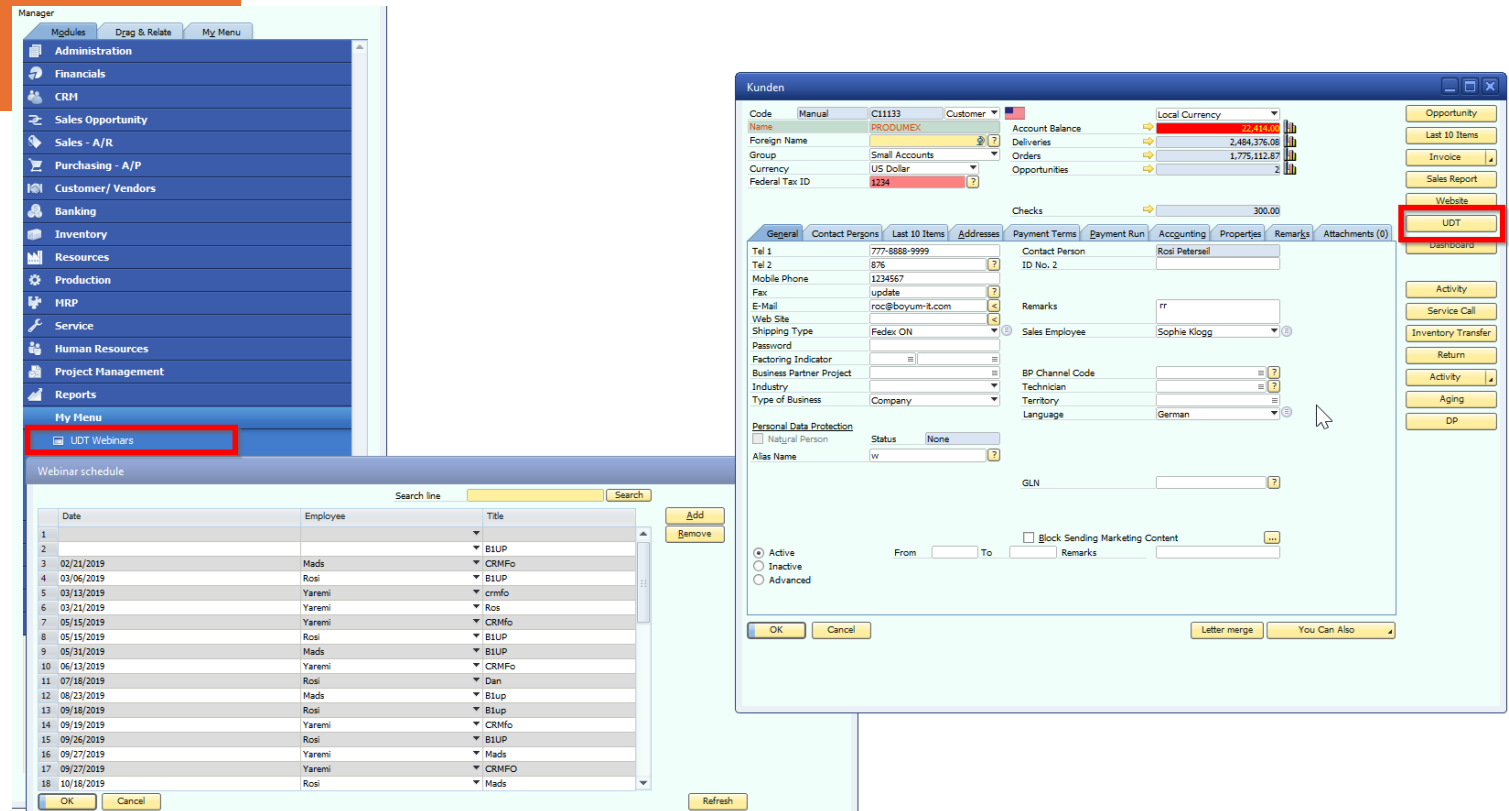
The screenshot displays the SAP Sales Order interface. At the top, the 'Customer' section shows 'C20000' with 'Maxi-Teq' as the contact person. A yellow warning banner indicates 'NO AVAILABLE CREDIT' with a credit available of '\$ -35372.370000'. A 'System Message' dialog box is open in the center, displaying the text: 'Now this execute an authorization / Ahora se ejecuta la autorización'. Below the dialog, the 'Contents' table lists items 1 through 5. At the bottom, the 'Authorization?' dropdown menu is highlighted with a red box and set to 'Y'. The 'Sales Employee' is 'Bill Levine' and the 'Owner' is 'Miranda, Yaremi'. The 'Freight' is 540.000. The 'Tax' is 126.00 \$ and the 'Total' is 2,226.00 \$.

10th example – quick access

Have control over you UDT and edit UDT's in a much friendlier way

Description:

Add your UDT on any screen or Main Menu and set parameters on what the user is able to update, delete etc.

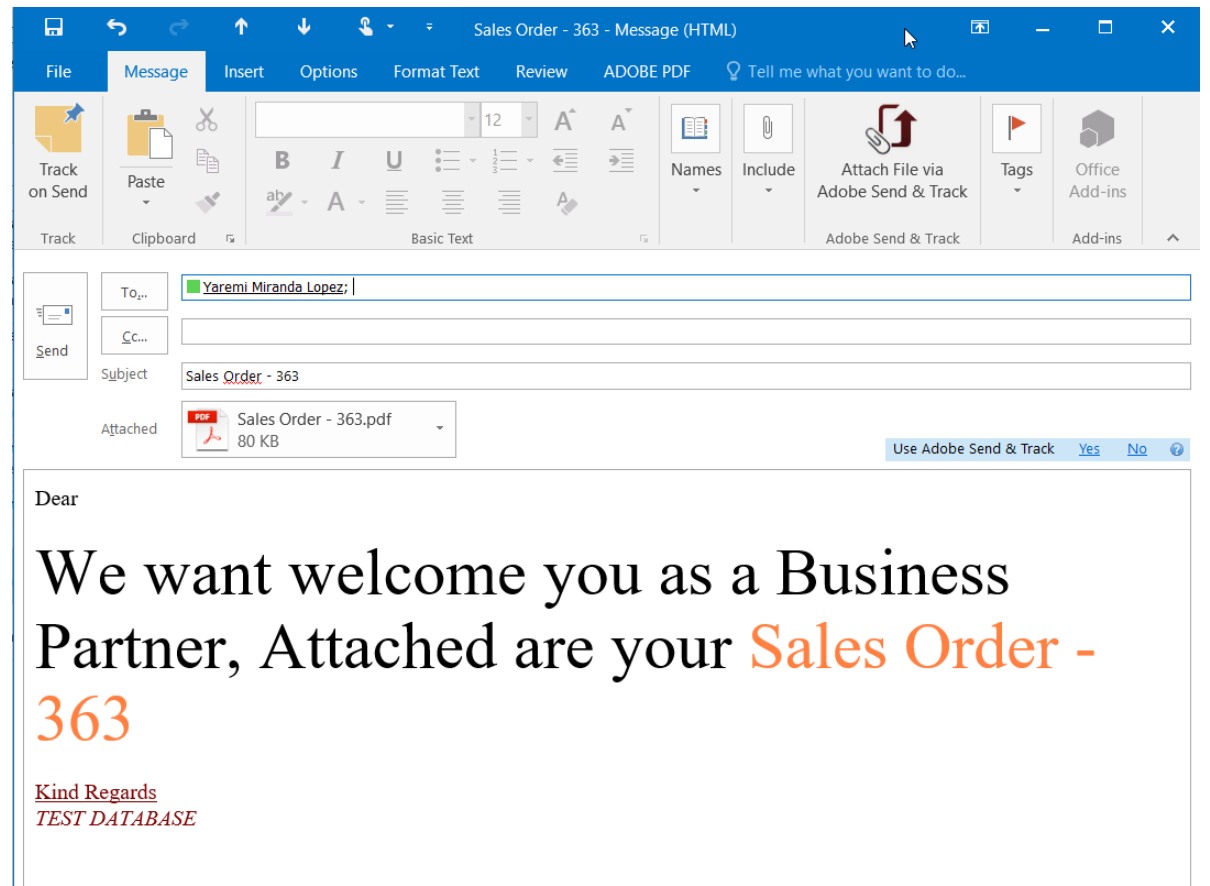


11th example – automation emails

Email automatically an end customer based on conditions.

Description:

P1P&D will send a confirmation email to the customer using different layouts if it's the first quotation or not.





12th example – automation of statements

Email automatically an end customer based on conditions.

Description:

Send out Statements to customers and include all open invoices in one PDF to avoid calls and emails from client not having a copy of the invoice.

Missing Invoices

You forwarded this message on Fri 5/12/2023 8:30 AM



Rosi Coronado - Boyum IT

To: Diego Villarreal - Boyum IT

Cc: Rosi Coronado - Boyum IT



Tue 7/6/2021 9:18 AM

Missing Invoices.pdf
110 KB

Invoice due reminder

According to our system you have the below mentioned invoices due soon.

Due date	Total	Currency
6/30/2017	212.00	\$
9/7/2017	2,544.00	\$
1/17/2019	795.00	\$

Should there be any questions to the above, then please contact account@boyum-it.com or via phone +45 87 329 008

If you have recently paid the above then please ignore this message.

We value your partnership and wish you a nice day

Kind regards
Boyum IT Customer service.

Reply Reply all Forward



-
- Possible lost of original code.
 - Difficult upgrades.
 - Only a Partner/consultant can change it.
-
- Hard to maintain.
 - Transaction Notifications.

Questions?

