

Ganesh Mills delivers top-notch textiles with SAP Business One®

Ganesh Mills is known for its production of quality Oxford Super Blend textile items like bedding, linens, towels, robes, etc. for the hospitality industry. With a complex distribution model and a lengthy manufacturing process, Ganesh sought out SAP Business One's real-time data processing and, ECS to integrate the WMS.

Before: Challenges and Opportunities

- Significant growing pains with prior solution which required time-consuming batch entries.
- Cost of prior software solution continued to rise while yielding errors and admin issues.
- Textiles usually take 45-60 days to manufacture and a similar timeframe for transit. Team had to rely on educated guesswork to anticipate inventory needs to correctly order months in advance.

Why SAP and ECS

- A manufacturing business with a distribution model has huge challenges, particularly with inventory. SAP Business One was recommended as the perfect solution for real-time snapshots of the company.
- ECS was brought on to help integrate the WMS component into the system and has been consistently attentive with every customer service encounter and troubleshooting requests.

After: Value-Driven Results

- While monthly orders have increased eightfold, the system is able to manage the volume with no issue.
- Ability to respond in a timely manner to bank audits for credit line checks. The reports can be pulled quickly to show the bank the current status for each area.
- Higher data accuracy with WMS integration, removing human error and need for stop/start services.
- Feature for adding fields for items that aren't out-of-box products (perfect for customization).
- Less time required to pull orders, which enabled them to go from filling 100 packages per day to 200-250. The system reporting also enables them to order items based on insights and predictions.



"SAP Business One helps us operate efficiently and with speed. Considering the manufacturing and transit times in the textile industry, Ganesh Mills is **thriving** in the SAP environment."

Vishal Chawhan, VP Sales, Ganesh Mills

Productivity

Going from batch entries to real time input and pulling reports at a moment's notice.

Integration

Of the operations with the WMS component yielded significant efficiencies.

Featured Partner



Ganesh Mills
Sanford, FL – USA
www.oxfordsuperblend.com/

Industry
Manufacturing

Products and Services
Oxford Super Blend textiles for institutional bedding, linens, towels, robes, bathmats, etc.

Employees
25

Revenue
\$25 million

Featured Solutions
SAP Business One

